



STERAMISTTM
BINARY IONIZATION TECHNOLOGY[®]

NASDAQ OTCpink:
TOMZ

18th Annual Needham Growth Conference
January 2016

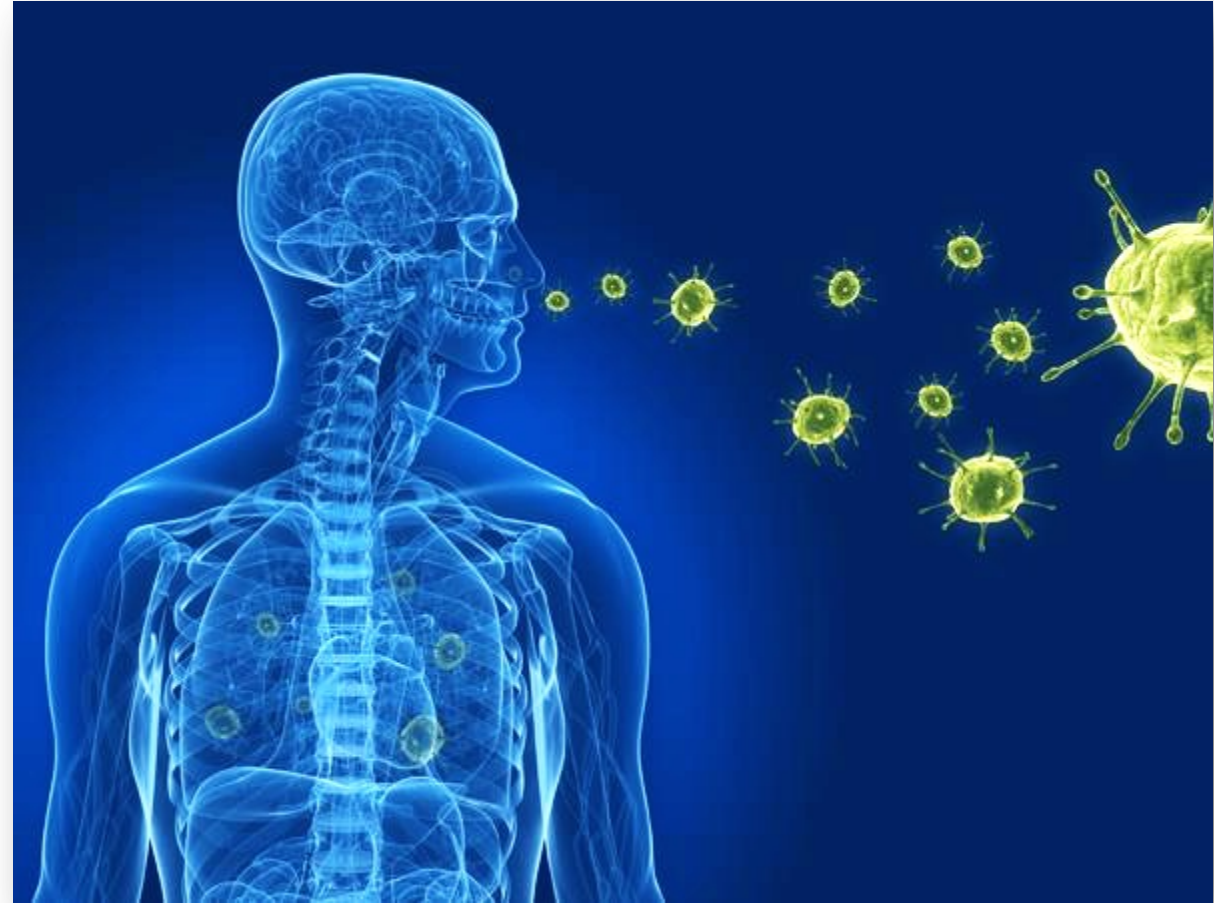
CEO Dr. Halden Shane

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Safe Harbor Statement

Certain written and oral statements made by us may constitute “forward-looking statements” as defined in the Private Securities Litigation Reform Act of 1995 (the “Reform Act”). Forward-looking statements are identified by such words and phrases as “we expect,” “expected to,” “estimates,” “estimated,” “current outlook,” “we look forward to,” “would equate to,” “projects,” “projections,” “projected to be,” “anticipates,” “anticipated,” “we believe,” “could be,” and other similar phrases. All statements addressing operating performance, events, or developments that we expect or anticipate will occur in the future, including statements relating to revenue growth, earnings, earnings-per-share growth, or similar projections, are forward-looking statements within the meaning of the Reform Act. They are forward-looking, and they should be evaluated in light of important risk factors that could cause our actual results to differ materially from our anticipated results. The information provided in this document is based upon the facts and circumstances known at this time. We undertake no obligation to update these forward-looking statements after the date of this presentation.

Indoor air pollution causes significant health effects that cost at least **\$45B** each year in California alone.



C. diff caused
~**500K** infections in
U.S. hospitalized
patients in 2011 and
29K patients died
within **30** days of
diagnosis,
according to the
CDC.



HAIs are the 4th
leading cause of
death in the U.S. and
cost the U.S.
healthcare system
over \$40B a year.



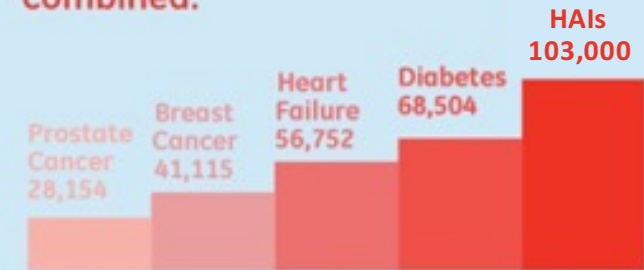
U.S. HAI fatalities = 271+ deaths a day

more than breast
cancer, AIDS and
automotive accidents
combined or the
equivalent of a 747
crashing everyday



103,000 people in the
U.S. die annually
from HAIs

HAIs kill more people each year than
Breast Cancer and Prostate Cancer
combined.



10% of inpatients in the U.S. contract infections from the hospital room that is manually cleaned..





A survey of 55 hospitals with below average infection rates showed that the costs of HAI's wiped out in-patient hospital profits.**



(1) Source: California Air Resources Board's "Indoor Air Pollution Report," 2005 (2) Mitka, M 2008 **Independent studies by AMA, EPA, and CDC



More than 2M people suffer from HAIs a year in the U.S. and over 103,000 of them die.

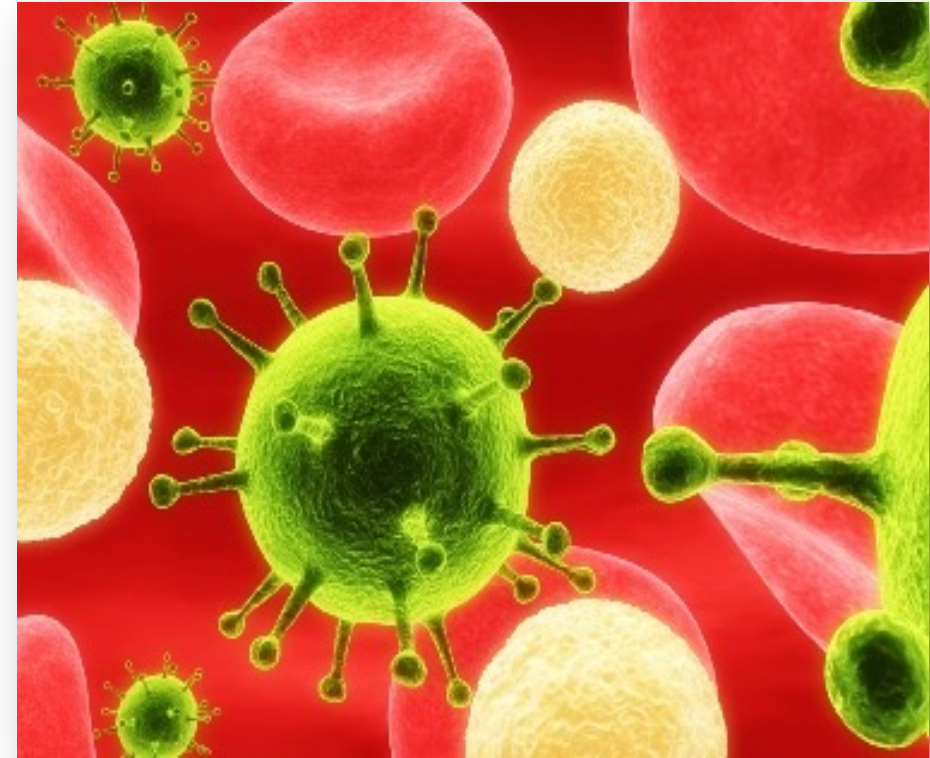


Hospitals are leaving between 30% - 60% of surface micro-organisms after their current cleaning procedures.



MRSA can survive 9 months outside the human body:

- ⦿ **38 weeks** on a sterile package.
- ⦿ **11 days** on a chart.
- ⦿ **9 days** on a laminated table top.
- ⦿ **9-12 days** on a polyester curtain.*





How Do You Value A Life?



The Ultimate Risk Management Tool!





Providing more effective, faster, cost-efficient infection prevention equipment and services using

STERAMISTTM

POWERED BY BINARY IONIZATION TECHNOLOGY

Technology developed by DARPA uses plasma arc to convert to hydroxyl radical.

EPA registered disinfectant tested against hundreds of millions of spores and has never left one spore living.

Large demand in infection control

Advanced patented technology

Validated by customers & regulators (EPA)

Global distribution through TOMI Service Network (TSN)

Scalable model provides pathway to profitable growth

Positioned to Address Major Worldwide Health Issues

- ① Hospital associated infections including Healthcare Associated Infections (HAIs), C.diff & more
- ① Indoor air related health issues such as mold
- ① Pandemic pathogens such as Ebola, MERS, Bird Flu, SARS & H7N9
- ① Near-term opportunities: Healthcare, bio-safety, laboratories, clean rooms, indoor environmental (air/mold remediation), blood/tissue banks & infectious disease control
- ① Long-term, large-scale opportunity: Food safety



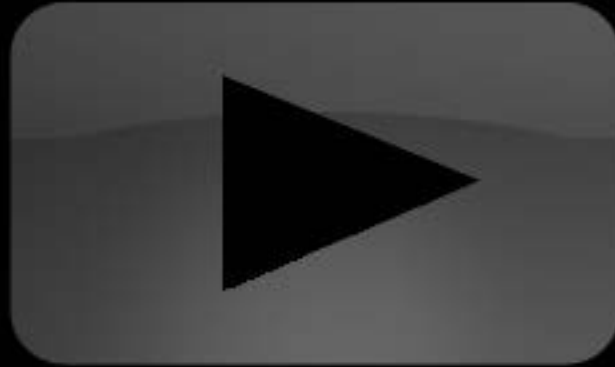
Hospitals, Healthcare Systems, BLS-3/BLS-4
Labs, and Professional First Responders are
Switching to

STERAMIST™
POWERED BY BINARY IONIZATION TECHNOLOGY

- ① Helps minimize costs
- ① Mitigates risk and reduces infection rates
- ① Provides quickest most reliable infection prevention and pandemic control technology known to man

The bio-safety world bets their life on it!

AMERITHRAX 2001



Innovation, Science, and Development



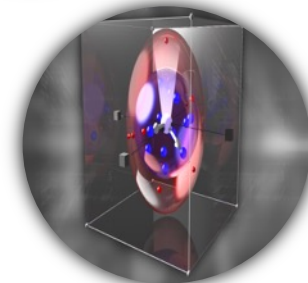
The Defense Advanced Research Projects Agency



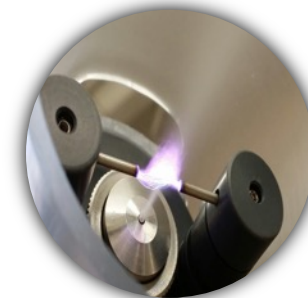
Military



Robotics



Cyber



AIHP/Binary Ionization
Technology®

Conversion to Hydroxyl Radical

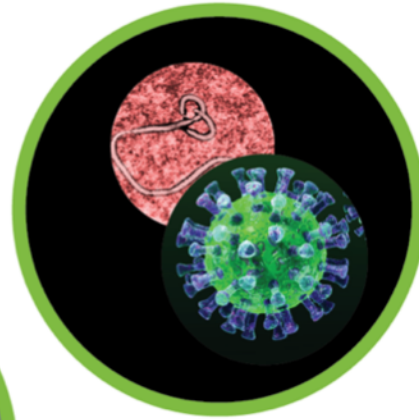
The AIHP Process (Activated Ionized Hydrogen Peroxide)



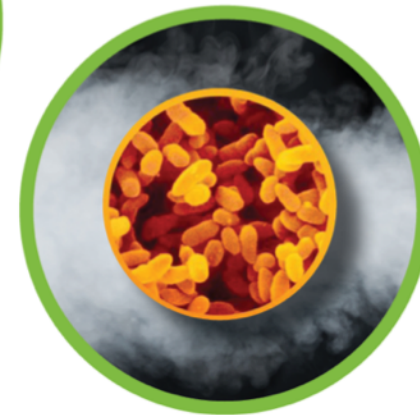
The EPA registered, 7.8% Hydrogen Peroxide BIT™ Solution converts to AIHP after passing through an atmospheric cold plasma arc.



AIHP contains a high concentration of Reactive Oxygen Species (ROS) composed mostly of Hydroxyl Radicals.



ROS damage pathogenic organisms through oxidation of proteins, carbohydrates, and lipids.



This leads to cellular disruption and/or dysfunction and allows for disinfection in targeted areas and large spaces.

Patented Technology

- ① BIT technology is part of a Family of 4 current and valid issued worldwide patents.
- ① TOMI is always conducting R&D to expand and extend our existing patents.
- ① Along with filing new patents for its decontamination chamber, improvements in its technology, software and bio-safety and bio containment applications including complete room usage.

| Patent Number and date Issued | Title | Purpose |
|-------------------------------|---|---|
| 6346425 <i>Feb. 2012</i> | Measurement And Cleaning Of Elastomeric Articles Having Particulate Adhered Thereto | BIT applied for the cleaning of industrial gloves, as a glove cleaner and a transfer chamber. |
| 6706243 <i>Mar. 2004</i> | Apparatus And Method For Cleaning Particulate Matter And Chemical Contaminants From A Handheld Applicator | BIT technology applied through a handheld device. |
| 6969487 <i>Nov. 2005</i> | Denaturing Of A Biochemical Agent Using An Activated Cleaning Fluid Mist | BIT technology for Neutralization of weaponized biochemical agents. |
| 7008592 <i>Mar. 2006</i> | SteraMist Environment System - A multi-applicator, | BIT technology applied to multiple |

SteraMist™ BIT™ Regulatory Registrations

Environmental Protection Agency (EPA) Registrations

- ① EPA Registration # 90150-1 - For use in mold and mildew control and remediation.
- ① EPA Registration # 90150-2 - Binary Ionization Technology® (BIT™) is EPA registered for use as a hospital-healthcare disinfectant as a two-step process including both solution and technology.
- ① Field study for registration for use as a Sporicide / Sterilant was accepted by the EPA. TOMI™ is awaiting further direction from the EPA if other testing will be required before EPA registration is issued.
- ① Special C.diff protocol and test is accepted by EPA. MRSA protocol and test is accepted by EPA, H1N1 protocol and test is accepted by EPA.
- ① Galveston National Lab, a BSL-4 lab in conjunction with the University of Texas Medical Branch is testing SteraMist against real Ebola along with using the technology for decontamination of its lab space.

USDA Approvals

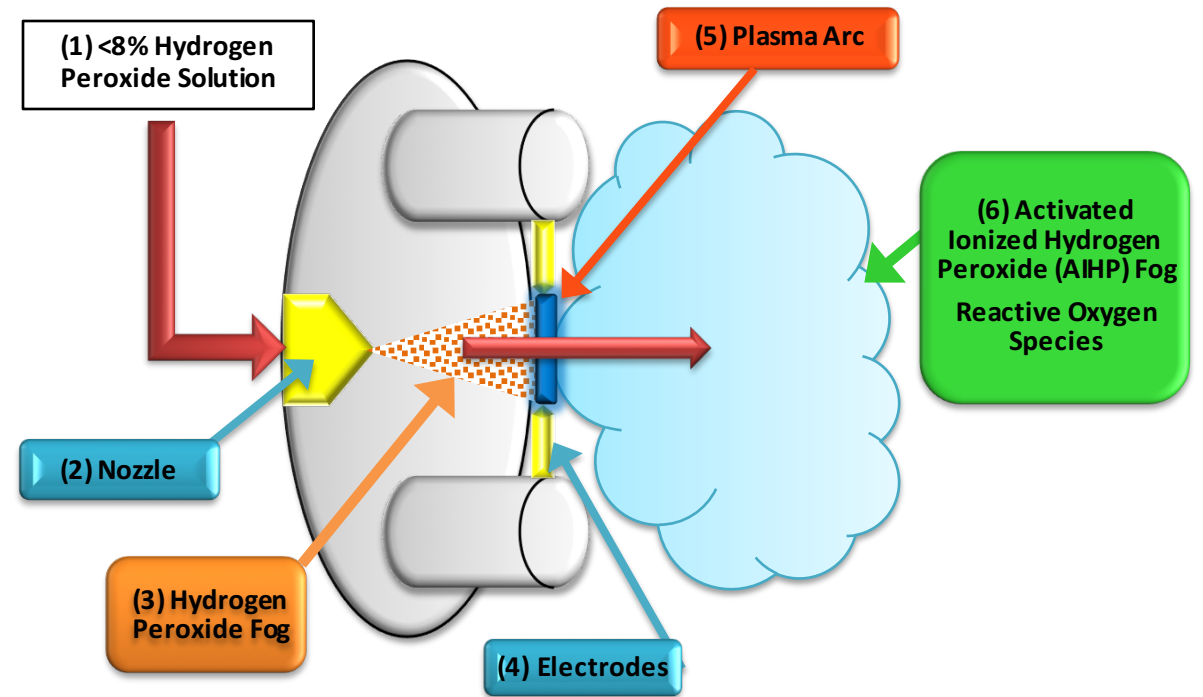
TOMI entered into a material transfer agreement with the agricultural research service to test SteraMist™ BIT™ for food safety applications. Early results show 6 log kill against the food pathogens tested thus far and USDA became a client.

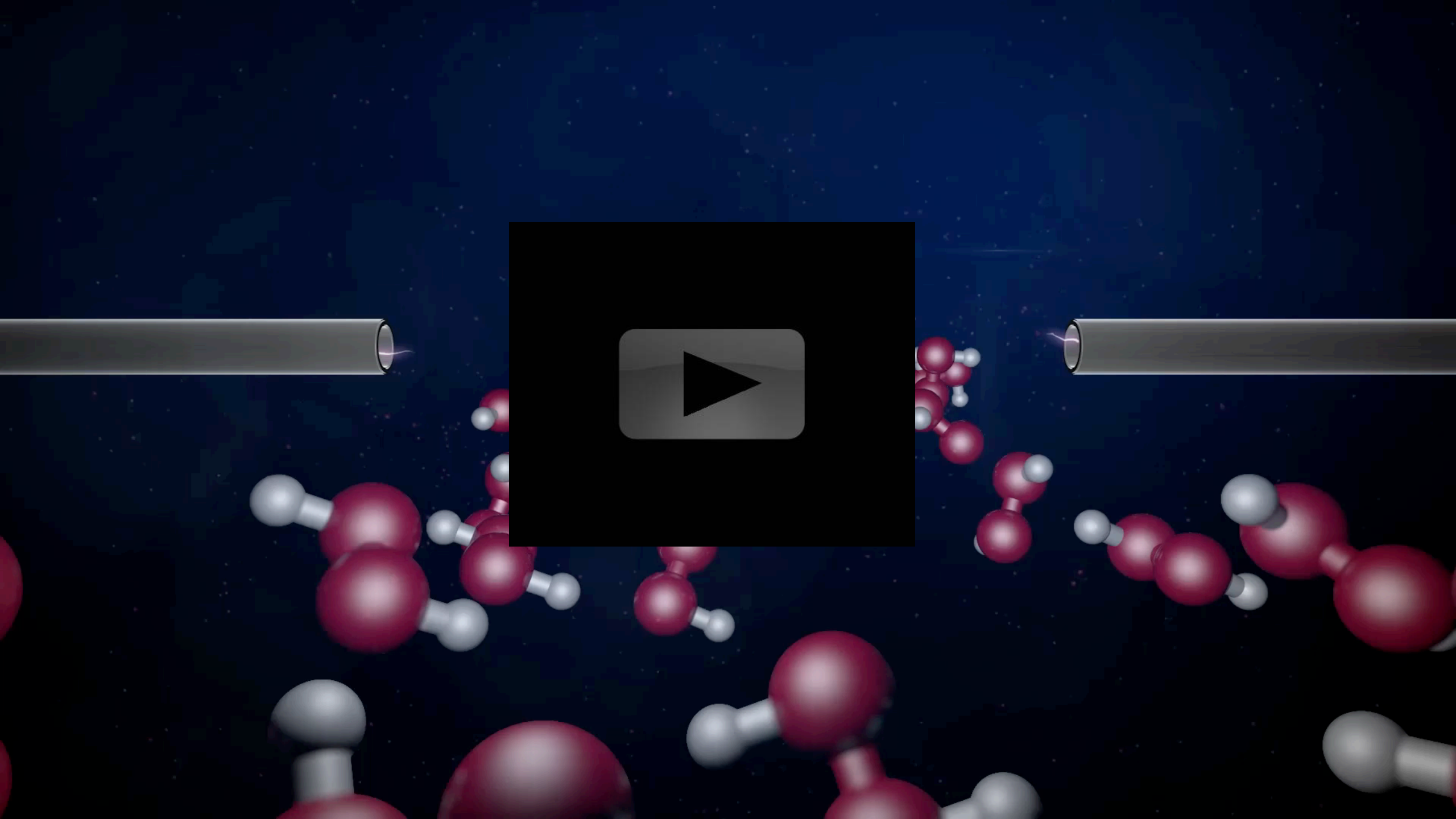
FDA Approvals

SteraMist™ BIT™ is in the pre-market notification stage of FDA approval.

How Does it Work?

- ① Destroys proteins, carbohydrates and lipids on contact (via oxidation) and killing biological agents including bacteria, bacteria spores, viruses, molds and mold spores
- ② Reacts with chemical bonds in chemical agents destroying their activity via oxidation. The chemical is then neutralized
- ③ The by-products of the activated hydrogen peroxide are oxygen and water and by-products are far safer to handle than those left by conventional methods





SteraMist™ BIT™ Process



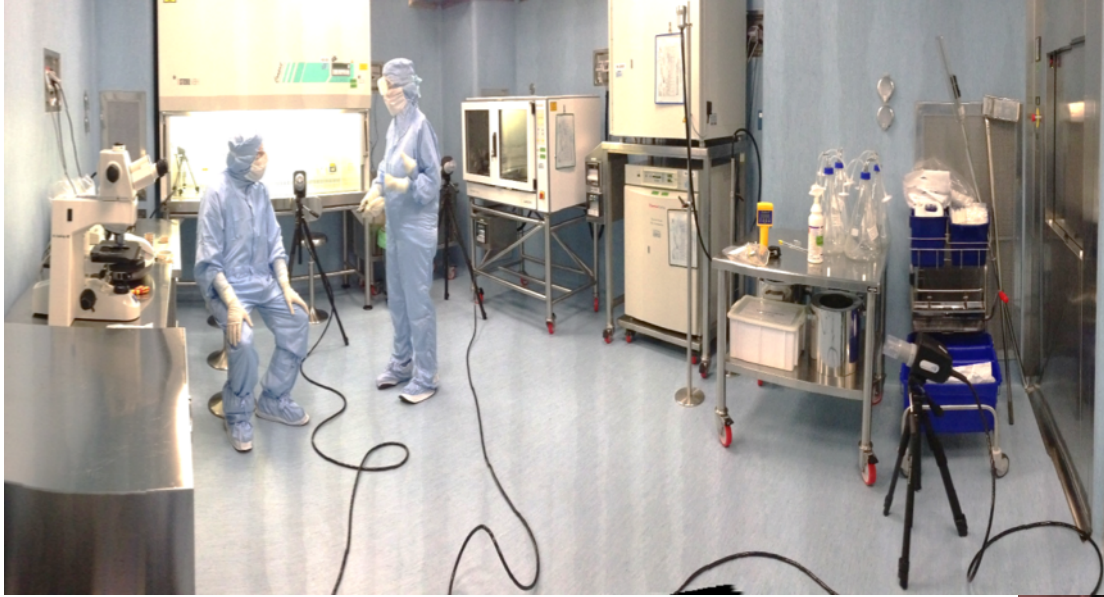
SOLUTION

FOGGING

CONTACT

AERATION

Replaces Traditional, Ineffective Manual Cleaning



SteraMist™ BIT™ technology is EPA registered disinfectant tested against hundreds of millions of spores and has never left one spore living.



STERAMIST™

Surface Unit

- ① Fully portable, hand-held, disinfection/decontamination system
- ① Single applicator surface unit enables decontamination of all surfaces – including high touch and sensitive electronic equipment
- ① The room is safe to enter within minutes after the Activated Ionized Hydrogen Peroxide (AIHP) mist has been terminated
- ① Application time is 5 seconds and contact time is 7 minutes, allowing for short total treatment time and therefore quick room turnover



STERAMIST™

Environment System

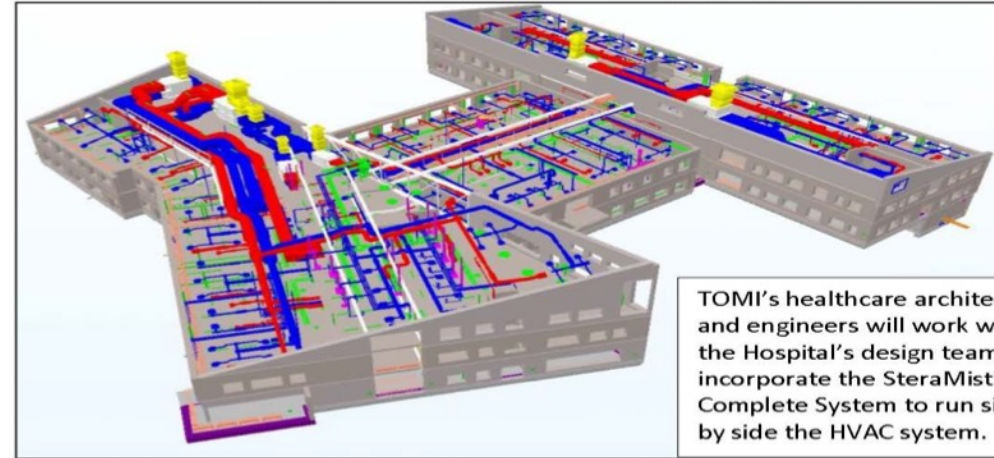
- ④ Remotely controlled and self-contained, allowing for safe, consistent air and surface disinfection/decontamination
- ④ Configurable to treat multiple spaces simultaneously
- ④ Provides complete air and surface decontamination of a sealed space of up to 103.8m³ (3,663 ft³)
- ④ Individually, each remote applicator can be used to treat a space of approximately 34.6m³ (1,221 ft³)
- ④ More than one SteraMist Environment System can be used to accommodate larger spaces



SteraMist™ BIT™ Build-In Applications

SteraMist™ can also be built into a bio-decontamination unit. Here is a diagram of an ideal SCDU two-bed unit into which SteraMist™ can be installed. The arrows in red are the location of built in SteraMist™ pod ports.

Serious Communicable Disease Unit



Serious Communicable Disease Unit



SteraMist™

- 1 Patient Room
- 2 Patient Support Room
- 3 Anteroom
- 4 Staff Dressing Room

SteraMist™ BIT™ Current Build-In Applications

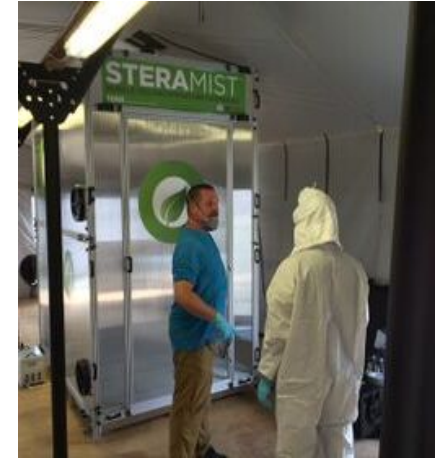
Complete Room Built In Systems with Remote Rotation



Decontamination Chambers



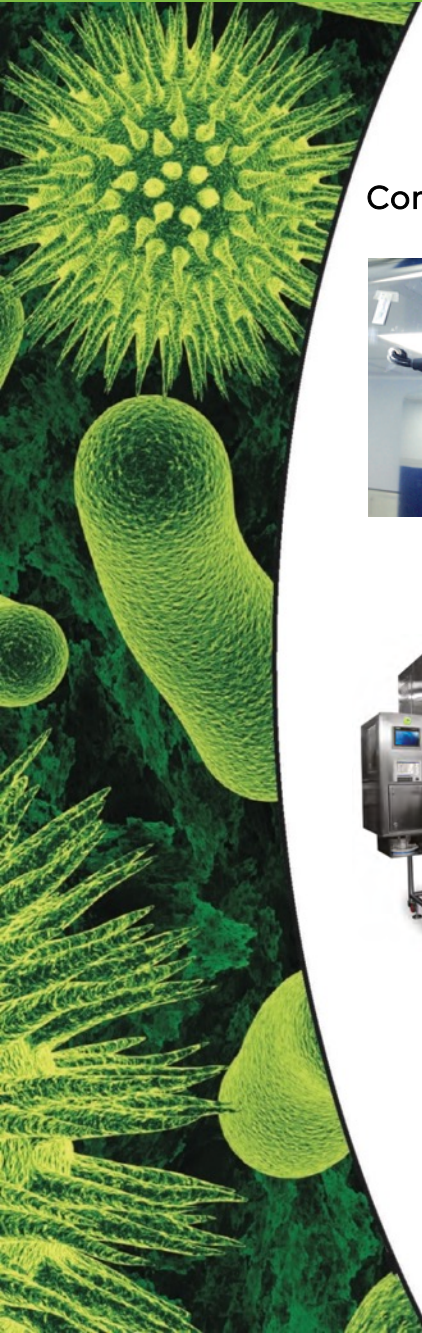
SteraMist Decontamination Chamber Developed for USAid



Sterility Test Isolators



Pass Boxes

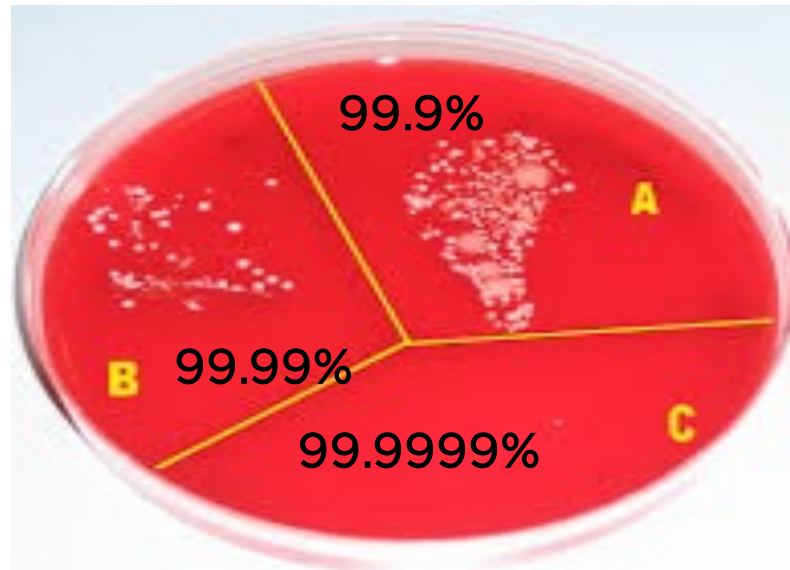


The Six-Log Advantage

Household/Industrial Cleaners

STERAMIST™
POWERED BY BINARY IONIZATION TECHNOLOGY

- 3-Log 99.9% to 4-log kill 99.99% of pathogens
- 6-Log kill 99.9999% on all challenged Pathogens including the *Geobacillus stearothermophilus* spore
- Dwell time ranges from 5 to 30 minutes
- Kills within seconds of application



STERAMISTTM

POWERED BY BINARY IONIZATION TECHNOLOGY

- ① Replace traditional formaldehyde, Ultra-Violet devices, Quad Ammonia products, Hydrogen Peroxide Vapor (HPV), Peracetic acids and silver ions/anions products, Glutaraldehyde, Chlorine Dioxide & Titanium Dioxide as decontamination solutions.
- ① 5 second application, 7 minute contact, no residue, ideal for all your disinfection/decontamination needs including terminal cleans, mishaps, spills, quick material/equipment transfer, and complete room decontamination.
- ① Complete room fogging system for single or multiple suite facilities.
- ① Easily incorporated into current cleaning procedures and protocols.
- ① Not dependent on temperature or relative humidity and non-corrosive.

The Competitive Advantage

STERAMIST™
POWERED BY BINARY IONIZATION TECHNOLOGY


bioquell


Sanosil®

 STERIS®



*7.8% H₂O₂

*30% H₂O₂

*5% H₂O₂ & Silver

*35% H₂O₂



Non Corrosive
Converts to Oxygen,
and Water
(humidity)

Highly Corrosive
Dangerous off-
gassing

Moderately
Corrosive
however
Leaves Silver
Cations in the
environment,
Oxygen, and
Water

Highly Corrosive
Dangerous off-
gassing

*Ingredients taken from EPA label

Vaporized Hydrogen Peroxide



Causes Blistering of Paint



Corrosion of Metals

Vaporized Hydrogen Peroxide vs. Activated Ionized Hydrogen Peroxide

Vaporized Hydrogen Peroxide



Toxic invisible vapour spreads throughout the room.

4-6 hour treatment time

Activated Ionized Hydrogen Peroxide



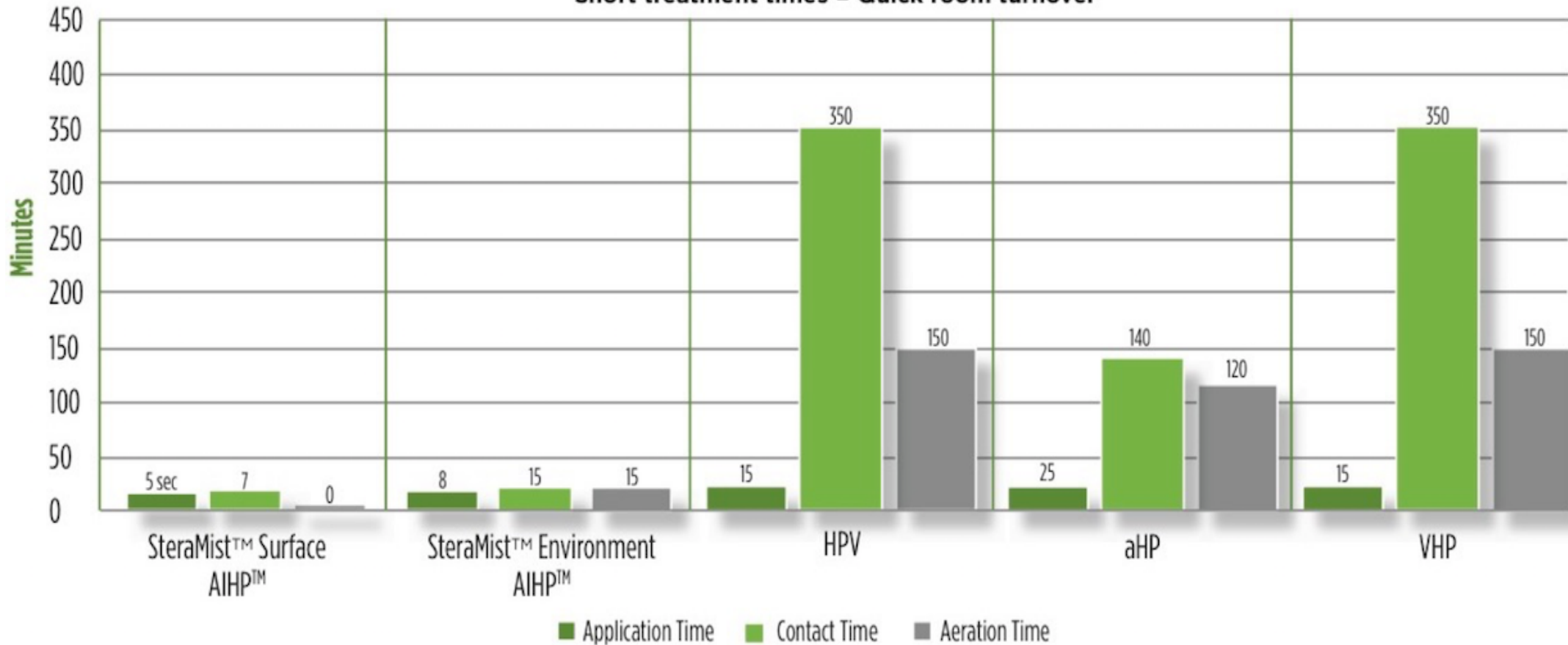
Fine mist evenly disperses throughout the room like a gas.

15-45 min treatment time

SteraMist Significantly Lower Treatment Time

Complete Room Treatment Times

Short treatment times = Quick room turnover



Advantages of SteraMist™ BIT™

- ⦿ Fast cycle times - quick room turnover
- ⦿ Non-corrosive, leaves no residue
- ⦿ Superior efficacy
- ⦿ Rapid response
- ⦿ Cost effective pricing
- ⦿ Proven materials compatibility, does not damage medical equipment or computers
- ⦿ Nationwide support of trained SteraMist™ Technicians who are part of TOMI Service Network (TSN)

⦿ **Saves Lives!**

TOMI's Immediate Target Clients



Biosafety



Clean Room



Tissue Banks



Healthcare



Remediation
Companies



Disinfection/
Decontamination
of PPE



Food Safety



Pharmaceutical



Industrial



Commercial
Office & Retail



Air Ambulance &
Cargo Planes



Military



Hospitality



Multifamily



Worship
Facilities



Funeral



Residential



Transportation



Government



Historic Buildings

SteraMist™ BIT™ Around the World

- ① United States of America
- ① Mexico
- ① Panama
- ① England
- ① France
- ① Spain
- ① Italy
- ① Australia
- ① South Korea
- ① Philippines
- ① Singapore
- ① Qatar



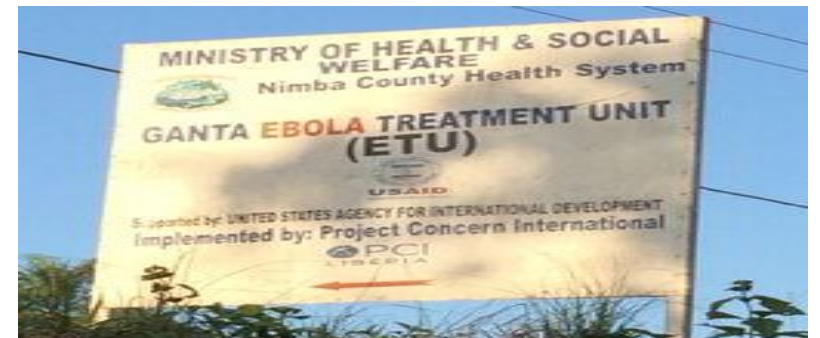
A Partial List of Customers and Facilities



USAID Fighting Ebola: A Grand Challenge for Development Award

*“Steramist Mobile Decontamination Chambers”
one of 15 proposals selected out of over 1500*

- ① Received \$565K from U.S. Agency for International Development (“USAID”) for the global fight to eradicate Ebola and strengthen local healthcare systems.
- ① Awarded in *“Improving the Safety of Health Care Workers”* category with Steramist™ Mobile Decontamination Chambers that can disinfect/decontaminate healthcare workers and equipment in less than 8 minutes without the use of hazardous chemicals.



TOMI Service Network (TSN™)

Exclusive network of professional remediators, property restoration contractors and first responders who offer preventative and corrective decontamination services to the general marketplace utilizing TOMI's line of SteraMist™ products.



- ① Healthcare
- ① Public Safety
- ① Defense
- ① Educational Facilities
- ① Entertainment Industry
- ① Transportation
- ① Hospitality
- ① Assisted Living
- ① Residential
- ① Remediation Industry

Now expanding internationally, too.



Sales Pipeline Plan

🕒 TOMI Sales Pipeline

- 🕒 Hospitals, biosafety labs, clean rooms, BSL-1-BSL-4 labs, Service providers, universities, and homeland bio-security
- 🕒 U.S., Italy, Mexico, Panama, Philippines, Brunei, Spain, South Africa, South Korea , and UK

🕒 TOMI Service Network (TSN™) Channel

- 🕒 Remediation centers, disaster clean-up, restoration, and cleaning services
- 🕒 U.S. Nationwide

Profit Model

Similar to printers with refillable/replaceable ink cartridges and manual razors with replaceable blades, TOMI's sales model supports recurring, higher margin sales of BIT™ solution cartridges following initial SteraMist hardware purchase.



Manual razor



Replacement razor blades



Personal/commercial printer

Replacement ink cartridge



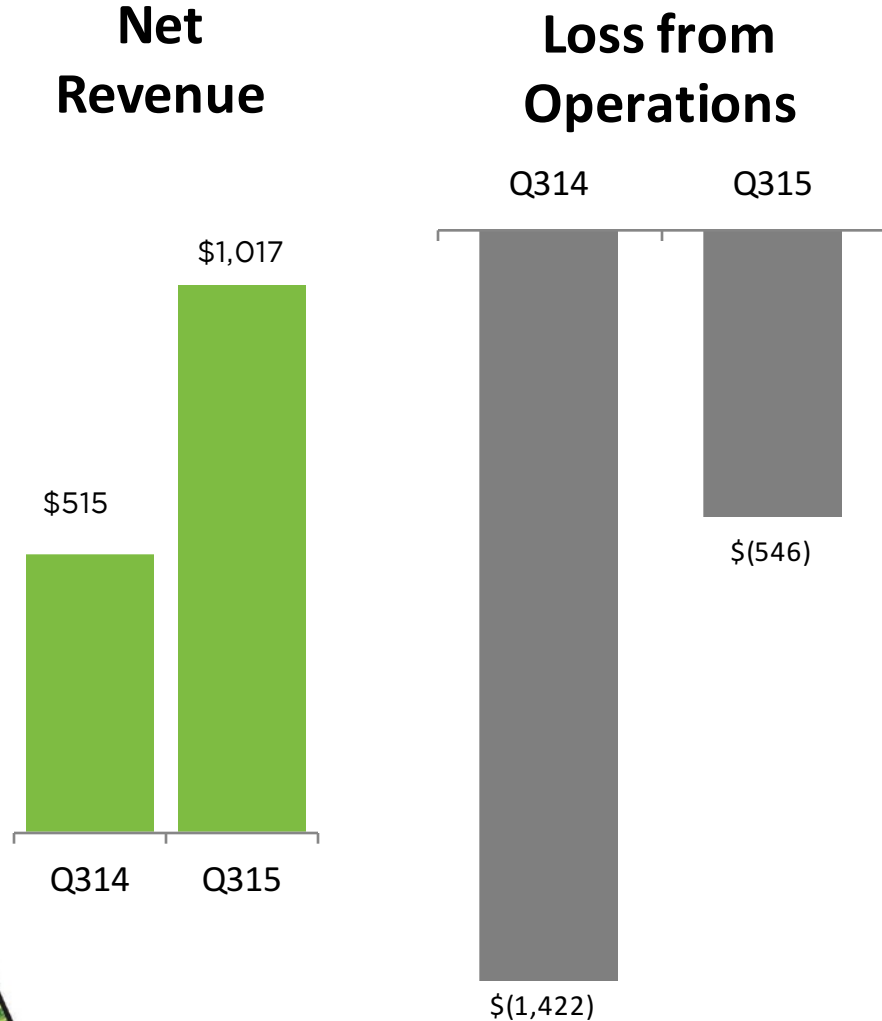
SteraMist™ Surface



BIT™ Solution

Q315 Financial Highlights

\$ in thousands



Q315 compared to Q314

- Net revenue doubled to \$1.0M, reflecting TSN expansion and impact of new partner in Singapore.
- GM was 60.8%, down from 63.5%, reflecting the cost of additional product features including software, RFID tags and security fail-safe programs.
- Loss from operations improved to \$546K from \$1.4M. Net loss was \$546K, or breakeven per share, compared to net loss of \$1.3M, or \$0.02 per share.

At Sept. 30, 2015

- Cash and cash equivalents were \$5.8M
- Working capital was \$7.8M, increasing \$10.8M from \$(3.0M) at Dec. 31, 2014

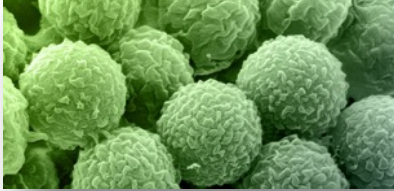
Accelerating Adoption

- ① Increasing penetration of the US Hospital-Healthcare Disinfectant market, including hospitals, surgical centers, medical, dental, and veterinary offices
- ① Developing new products that will leverage core competencies in decontamination and disinfection of indoor air and surfaces
- ① Maintaining a prudent cost structure while also making strategic investments in manufacturing, personnel and TSN
- ① Furthering our regulatory claims to unlock even more opportunities for market growth.



Pursuing Significant Opportunities in...

Mold Control & Remediation



Contamination in Tissue/Blood Banks



Hospitality



Education Facilities



Biosafety Laboratories



Animal Laboratories



Public Transportation



Athletic Facilities



Healthcare Facilities



Child Care & Senior Living Facilities



**Emergency
Ambulance Services**



Theaters



**Pharmaceutical Facilities
& Pharmaceutical Compounding**



**Commercial Airline Travel
& Cruise Ships**



Fire & Police Stations



Commercial Facilities





TOMITM

ENVIRONMENTAL SOLUTIONS

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Experienced Leadership

| Executive | Prior Experience |
|---|---|
| <p>Dr. Halden S. Shane <i>Chairman</i></p> | <ul style="list-style-type: none"> • President and CEO of Tiger Management International • Founder and CEO of Integrated Healthcare Alliance, Inc. • Founder and General Partner of Doctors Hospital West Covina, California. Practicing doctor of podiatric surgery specializing in ankle arthroscopy |
| <p>Nick Jennings <i>CFO</i></p> | <ul style="list-style-type: none"> • 12+ years' experience in the fields of accounting, financial services and taxation |
| <p>Norris Gearhart <i>COO</i></p> | <ul style="list-style-type: none"> • 30+ years' experience within the insurance claims and disaster response industry • Served in regional management roles with Allstate and Travelers insurance companies • Owned and operated a disaster response company • International consultant and trainer • Former US Army Captain including serving with 20th Special Forces Group, Airborne |
| <p>Harold W. Paul <i>Director</i></p> | <ul style="list-style-type: none"> • 35+ years in private law practice, primarily as a securities specialist • Served as counsel to public companies listed on the AMEX, NASDAQ and OTC exchanges • Served as a director for 6 public companies in various industries, including technology and financial services |
| <p>Joe Plascencia <i>Director</i></p> | <ul style="list-style-type: none"> • Founder and CEO of JP Tech Insurance Services • Serves as a board member of the Dedeux Foundation • Advised both public and private companies on issues of corporate governance and risk management including Directors and Officers Liability • Served on USC Board of Governors and in the executive body of the USC Trojan Board of Directors |



EPA Registered Specific Areas of Use Include

Airplane, Ambulance, Automobile, Barrier isolator, Biological Decontamination Chamber, Biological Safety Cabinet, Blood Bank, Boat, Bowling Alley, Brothel, Bus, Cargo Planes, Campground Facility, Church, Temple, Mosque, House of worship, Electronic Clean Room, Pharmaceutical Clean Room, Tissue Bank Clean Room, Clinic, College or University Facility, Commercial Building, Correctional Facility, Cruise Ship, Day Care Center, Dorm, Factory, Gymnasium, Health Club, Health Spa, Home, Hospital, Hotel, Industrial Facility, Infirmary, Institutional Facility, Laundromat, Locker Room, Manufacturing Plant (non-food), Massage Therapy Facility, Military Installation, Military Vessel, Military Aircraft, Military Vehicle, Military Asset, Mobile Home, Motel, Nursing Home, Medical Office, Dental Office, Physician's Office, Commercial Office, Correctional Office, Sheriff Office, Pharmaceutical Test and Manufacturing Facility, Pharmacy, Indoor Playground, Police Department, Public Facilities, Public Restroom, Recreational Center, Rental Facility, Residential Facility, Retail Facility, Recreational Vehicle, School Bus, Schools, Shelter, Sports Arena, Submarine, Theaters, Tissue Bank, Train, Veterinary Clinic, Vivarium, and Warehouse.